



Rustin I. Paul, Esq., Distinguished M&A Attorney, Joins Concord Specialty Risk

September 5, 2018, NEW YORK, NY – Concord Specialty Risk (Concord) announced today that Rustin I. Paul Esq. will be joining Concord as Executive Vice President, Reps & Warranty Insurance Underwriting where he will have a leading role in the future of the firm’s Reps & Warranty Insurance practice. Mr. Paul will be based in New York, NY.

Mr. Paul has over 15 years of experience as a Mergers and Acquisitions attorney. During this time, Mr. Paul developed a deep expertise in corporate transactions with a focus on mergers and acquisitions where he negotiated and managed the deal process on both the buy and sell side of the transaction. In January, 2017, Mr. Paul became a partner at Blank Rome LLP, where he began his career.

Kenneth W. De Berry, CPA, President of Concord Specialty Risk, noted Mr. Paul was Buyer’s counsel on many Reps & Warranty transactions that Concord previously underwrote and that Mr. Paul’s professionalism and expertise facilitated the underlying transaction and the finalization of the insurance. Mr. De Berry stated, “Rustin brings to Concord experience and knowledge of a broad array of industries including brand management, environmental, marine, real estate and technology. We are delighted to gain the benefit of his acumen and polish.”

David S. De Berry, Esq., CEO of Concord Specialty Risk, commented, “The Reps & Warranty Insurance is undergoing significant changes in the underlying risk transfer services expected of carriers. The underwriter that can expeditiously vet, and in some cases, augment, due diligence without delay, gains a competitive advantage. This requires a pool of talent. We are excited to have the experience, skill set, relationships, and gravitas that Rustin brings with him.”

Commenting on joining the firm, Mr. Paul said, “Concord is well known and a pioneer firm in the transactional risk space. I am excited to help grow the Company’s Reps & Warranty book and to be working with the best and the brightest during a time of extreme growth in the Reps & Warranty insurance industry. I’m thrilled to be joining the outstanding team at Concord.”

Rustin Paul can be reached at: rustin.paul@concordspecialtyrisk.com, or 646-604-3936.

Concord Specialty Risk

Concord Specialty Risk specializes in transactional risk insurance and loss mitigation evaluation services that address the risk of loss arising from mergers and acquisitions, uncertain tax positions, litigation and more.
www.concordspecialtyrisk.com

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